

## ILO Client Choice Award Winners 2010 Individuals by country

### M&A

**Guillaume Toutté**  
De Pardiou Brocas Maffei

## Germany

### Arbitration

**Jörg Risse**  
Baker & McKenzie LLP

See profile p100

### Aviation

**Ulrich Steppler**  
Arnecke Siebold Rechtsanwälte

See profile p107

### Capital Markets

**Jochen Artzinger-Bolten**  
White & Case

### Competition

**Andreas Röhling**  
Freshfields Bruckhaus Deringer LLP

### Corporate Tax

**Thorsten Sauerhering**  
Clifford Chance LLP

### Employment & Labour

**Gerlind Wisskirchen**  
CMS Hasche Sigle

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### General Corporate

**Christian Cronos**  
Wilmer Cutler Pickering Hale and Dorr LLP

### Intellectual Property

**Herbert Kunz**  
Heisse Kursawe Eversheds

### M&A

**Hans-Jörg Ziegenhain**  
Hengeler Mueller

## Greece

### Banking

**Christina Papanikolopoulou**  
Kyriakides Georgopoulos & Daniolos  
Issaias

### Employment & Labour

**Konstantinos Kremalis**  
KREMALIS Law Firm

See profile p75

## Hong Kong

### Commercial Property

**Mabel Lui**  
DLA Piper Hong Kong

### Energy & Natural Resources

**Alan G Schiffman**  
Skadden Arps Slate Meagher & Flom LLP

### General Corporate

**Denise Jong**  
Richards Butler in association with Reed  
Smith LLP

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### Intellectual Property

**Ella Cheong**  
Ella Cheong (Hong Kong/Beijing)

### M&A

**Nicholas (Nick) Chan**  
Squire, Sanders & Dempsey

## India

### General Corporate

**Vineet Aneja**  
Luthra & Luthra Law Offices

### Insurance & Reinsurance

**Neeraj Tuli**  
Tuli & Co

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### Intellectual Property

**Vikram Grover**  
Remfry & Sagar

## Ireland

### Commercial Property

**Tom Byrne**  
ByrneWallace

### Competition

**Bonnie Costelloe**  
Matheson Ormsby Prentice

### General Corporate

**Robert O'Shea**  
Matheson Ormsby Prentice

### Healthcare

**John Gleeson**  
Mason Hayes+Curran

### Litigation

**Noreen Howard**  
Matheson Ormsby Prentice

## Israel

### Intellectual Property

**Tal Band**  
S Horowitz & Co

See profile p43

## Italy

### Commercial Property

**Ugo Milazzo**  
4Legal Studio Legale

### Competition

**Claudio Tesauro**  
Bonelli Ereda Pappalardo

See profile p110

### Employment & Labour

**Marco Villani**  
Studio Legale Villani

See profile p114

# Tuli, Neeraj

## Tuli & Co – Senior Partner

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Winner – Insurance & Reinsurance, India

Neeraj Tuli is senior partner at Tuli & Co's offices in New Delhi and Mumbai. He was with Kennedys in London from 1988 to 2000 (as a partner from 1995). He established Tuli & Co in association with Kennedys in 2000 at the time the Indian insurance market was liberalized.

Mr Tuli specializes in insurance and reinsurance matters encompassing product development, coverage issues and representation work.

His non-contentious work encompasses product development – he has vetted/drafted in excess of 700 policies under the Insurance Regulatory and Development Authority's 'File & Use' procedure – and regulatory advice on a variety of matters.

His contentious work includes coverage advice across a wide range of policies (eg, errors and omissions, directors' and officers' liability, delay in start-up, advance loss of profits, construction all risks, erection all risks). In relation to claims work, he has handled litigation in India, the United Kingdom, the United States and Papua New Guinea; he has handled arbitration through the International Chamber of Commerce in Paris and the London Court of International Arbitration, and has attended arbitration hearings in New Delhi, Mumbai, London, New York, San Francisco, Hong Kong, Singapore and Papua New Guinea.

Mr Tuli was the chairman of the Indian Associated Chambers of Commerce Expert Insurance Committee for 2004-05 and 2005-06, and also lectures regularly in India and abroad on various insurance-related topics.



### Tuli & Co

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### What clients said

**"Neeraj has a proper understanding of the mechanics of more complex insurance policies across a range of different classes of business, but that is only half the picture. He understands the insurance market and the need to be practical, the need to apply policy points sensibly and the need to preserve the commercial relationship wherever possible."**

**"He is unique in India, in that his services are used across the board of insurers, whether in the private or public sector."**

**"He is always a pleasure to deal with – a delightful mix of firmness, politeness and committed time lines."**

**"Neeraj's knowledge is not limited to liability policies, but extends to property, marine and energy insurance also."**

# Tuli & Co

Solicitors and Advocates

in association with Kennedys