

PROFILE – SHUBHANGI PATHAK



Shubhangi Pathak

Partner

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Shubhangi joined the Firm in 2015 to assist with its corporate practice. Shubhangi has more than 8+ years of transactional and general corporate and commercial experience with one of the premier, full service law firms of the country. Shubhangi specialises in corporate advisory as well as mergers and acquisitions. Shubhangi also has experience in insurance and reinsurance.

Experience

- Advising a global reinsurance group in relation to setting up an insurance joint venture in India.
- Advising the promoter group of an insurance intermediary on a proposed merger with another intermediary and infusion of foreign investment in the resultant entity.
- Advising a leading global broker on a proposed insurance broking joint venture in India.
- Advised a global reinsurance group in relation to a minority investment in an Indian insurance broker.
- Advised global reinsurance groups on various aspects of establishing reinsurance branch offices in India.
- Advised General Insurers, Life Insurers and Health Insurers on various regulatory aspects, including, outsourcing arrangements, marketing and distribution arrangements, co-broking arrangements, structuring of business arrangements and structuring of commission payment models. Also drafted and reviewed various business agreements for Insurers and insurance intermediaries, including outsourcing agreements, consultancy agreements and marketing and distribution agreements.
- Advised various companies proposing to be licensed as Insurers or insurance intermediaries on various aspects, including, structuring of business in view of the group businesses, aspects relating to the application process, foreign investment matters and review of their internal policies and programmes.
- Advised public and private companies, international banks and financial institutions on various issues concerning employment and corporate laws including issues relating to the

(Indian) Companies Act 1956, the (Indian) Companies Act 2013 and the foreign exchange laws.

Membership & Recognition

- Bar Council of Allahabad, India
- Recognised as a Leading Next Generation Lawyer in the Insurance Sector in India by Legal500

Publications

- Guidelines On Investment By Private Equity Funds In Indian Insurance Companies 2017
[Available at:
<http://www.mondaq.com/india/x/654282/Insurance/Guidelines+On+Investment+By+Private+Equity+Funds+In+Indian+Insurance+Companies+2017>]
- [India: Listing of Indian insurance companies: move to be "IPO ready" October 2017.](http://www.mondaq.com/article.asp?articleid=639984)
[Available at : <http://www.mondaq.com/article.asp?articleid=639984>]
- India: Regulation Of Peer-To-Peer Lending: Recent Developments: October 2017. [Available at : <http://www.mondaq.com/article.asp?articleid=637992>]

[New guidelines legitimise distribution of insurance by automobile dealers. October 2017, International Law Offices.](http://www.internationallawoffice.com/Newsletters/Insurance/India/Tuli-Co/New-guidelines-legitimise-distribution-of-insurance-by-automobile-dealers?utm_source=ILO+Newsletter&utm_medium=email&utm_content=Newsletter+2017-10-17&utm_campaign=Insurance+Newsletter&l=7WRT0L8) [Available at :
http://www.internationallawoffice.com/Newsletters/Insurance/India/Tuli-Co/New-guidelines-legitimise-distribution-of-insurance-by-automobile-dealers?utm_source=ILO+Newsletter&utm_medium=email&utm_content=Newsletter+2017-10-17&utm_campaign=Insurance+Newsletter&l=7WRT0L8]